ANGELMAN SYNDROME FOUNDATION, INC.

FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2017 AND 2016

TOGETHER WITH AUDITOR'S REPORT



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Angelman Syndrome Foundation, Inc.

We have audited the accompanying financial statements of Angelman Syndrome Foundation, Inc. (the Foundation) (a non-profit organization) which comprise the statement of financial position as of September 30, 2017 and 2016, and the related statements of activities, cash flows and functional expenses for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



To the Board of Directors of Angelman Syndrome Foundation, Inc. Page two

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Angelman Syndrome Foundation, Inc. as of September 30, 2017, and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures by program services is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Dugan + Jopatka

DUGAN & LOPATKA

Wheaton, Illinois December 21, 2017

ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2017 AND 2016

	2017	2016
<u>ASSETS</u>		
CURRENT ASSETS: Cash and cash equivalents Investments Prepaid expenses	\$ 647,359 724,569 15,295	\$ 1,070,243 681,557 37,312
Total current assets	1,387,223	1,789,112
PROPERTY AND EQUIPMENT, at cost: Office furniture, fixtures, and equipment Display equipment Computer hardware Software Website Leasehold improvements Less - Accumulated depreciation	21,689 234 26,218 53,316 24,000 4,039 (111,622)	19,307 234 26,218 53,316 24,000 4,039 (99,959)
Net property and equipment	17,874	27,155
OTHER ASSETS Security deposit Total assets	1,539	1,539
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES: Grants payable Accounts payable Accrued payroll expenses	\$ - 17,980 26,460	\$ 199,825 19,968 24,165
Total liabilities	44,440	243,958
COMMITMENTS		
NET ASSETS: Unrestricted Temporarily restricted	1,120,068 242,128	1,392,158 181,690
Total net assets	1,362,196	1,573,848
Total liabilities and net assets	\$ 1,406,636	\$ 1,817,806

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ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF ACTIVITIES FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

		2017			2016			
		Temporarily		Temporarily				
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total		
PUBLIC SUPPORT AND REVENUE:								
Contributions	\$ 521,861	\$ 291,063	\$ 812,924	\$ 387,954	\$ 725	\$ 388,679		
Donated professional services	147,000	-	147,000	147,000	-	147,000		
Biennial conference	85,355	-	85,355	17,144	-	17,144		
Special events, net of related expenses	1,129,141	-	1,129,141	1,198,045	-	1,198,045		
Net investment return	56,856	-	56,856	45,209	-	45,209		
Other income	3,636	-	3,636	6,048	-	6,048		
Net assets released from restrictions -								
satisfaction of program restrictions	230,625	(230,625)	-	90,013	(90,013)			
Total public support and revenue	2,174,474	60,438	2,234,912	1,891,413	(89,288)	1,802,125		
FUNCTIONAL EXPENSES:								
Program services -								
Family Support	499,519	-	499,519	387,101	-	387,101		
Education	-	-	-	3,485	-	3,485		
Research	1,058,591	-	1,058,591	956,743	-	956,743		
Biennial Conference and Symposium	372,264	<u> </u>	372,264	83,768		83,768		
Total program services	1,930,374	-	1,930,374	1,431,097	-	1,431,097		
Management and general	155,172	-	155,172	139,482	-	139,482		
Fundraising	361,018		361,018	356,769		356,769		
Total functional expenses	2,446,564	-	2,446,564	1,927,348		1,927,348		
CHANGE IN NET ASSETS	(272,090)	60,438	(211,652)	(35,935)	(89,288)	(125,223)		
NET ASSETS, Beginning of year	1,392,158	181,690	1,573,848	1,428,093	270,978	1,699,071		
NET ASSETS, End of year	\$ 1,120,068	\$ 242,128	\$ 1,362,196	\$ 1,392,158	\$ 181,690	\$ 1,573,848		

ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2017 AND 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in total net assets	\$ (211,652)	\$ (125,223)
Adjustments to reconcile change in total net assets		
to net cash (used in) operating activities:		
Depreciation	11,663	12,594
Net unrealized/realized investment (gain)	(39,571)	(28,241)
Change in assets and liabilities:		
(Increase) decrease in prepaid expenses	22,017	(23,672)
(Decrease) in grants payable	(199,825)	(94,562)
Increase (decrease) in accounts payable	(1,988)	3,562
Increase in accrued payroll expenses	2,295	718
Net adjustments	(205,409)	(129,601)
Net cash (used in) operating activities	(417,061)	(254,824)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of investments	(13,251)	(18,482)
Proceeds from sale of investments	9,810	7,877
Purchase of property and equipment	(2,382)	(22,800)
Net cash (used in) investing activities	(5,823)	(33,405)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(422,884)	(288,229)
CASH AND CASH EQUIVALENTS, Beginning of year	1,070,243	1,358,472
CASH AND CASH EQUIVALENTS, End of year	\$ 647,359	\$ 1,070,243

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ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2017

	Management Program and Services General		Fundraising	Total
Salaries and related benefits:				
Salaries and wages	\$ 136,776	\$ 68,586	\$ 97,692	\$ 303,054
Employee benefits and related taxes	20,948	11,053	17,794	49,795
Total salaries and related benefits	157,724	79,639	115,486	352,849
Other expenses:				
Grants awarded and related expenses	970,639	-	-	970,639
AS clinics	230,000	-	-	230,000
Biennial conference and symposium	276,468	-	-	276,468
Professional fees	31,560	45,134	11,482	88,176
Donated professional services	96,922	1,017	23,028	120,967
Program expenses	64,907	-		64,907
Marketing and promotions	48,687	1,039	25,389	75,115
Website	9,205	1,250	14,396	24,851
Postage and printing	4,206	3,407	12,994	20,607
Supplies	1,630	1,194	1,255	4,079
Equipment rental	1,428	748	1,224	3,400
Rent and utilities	6,449	4,054	7,923	18,426
Telephone	3,944	2,054	3,401	9,399
Insurance	5,960	4,229	710	10,899
Walk	_	-	122,101	122,101
Travel	3,605	-	4,620	8,225
Board of directors	-	7,122	-	7,122
Fees	10,551	830	9,434	20,815
Miscellaneous	-	1,481	4,375	5,856
Depreciation	6,489	1,974	3,200	11,663
Total other expenses	1,772,650	75,533	245,532	2,093,715
Total functional expenses	<u>\$ 1,930,374</u>	\$ 155,172	\$ 361,018	\$ 2,446,564

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ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2016

	Program Services		Management and General		Fundraising		Total
Salaries and related benefits:							
Salaries and wages	\$ 120,60)6 \$	65,396	\$	100,009	\$	286,011
Employee benefits and related taxes	16,11	<u> </u>	7,143		10,766	. <u> </u>	34,023
Total salaries and related benefits	136,72	20	72,539		110,775		320,034
Other expenses:							
Grants awarded and related expenses	906,9 1	18	-		-		906,918
AS clinics	50,04	18	-		-		50,048
Biennial conference and symposium	35,02	26	-		-		35,026
Professional fees	30,97	70	43,256		10,449		84,675
Donated professional services	91,80	51	-		24,237		116,098
Program expenses	70,10	56	-		-		70,166
Marketing and promotions	61,26	57	1,444		25,927		88,638
Website	10,48	36	2,407		8,546		21,439
Postage and printing	1,77	74	1,843		12,125		15,742
Supplies	2,40	07	977		2,262		5,646
Equipment rental	1,75	54	919		1,503		4,176
Rent and utilities	6,69	99	4,211		8,231		19,141
Telephone	3,31	78	1,783		2,881		8,042
Insurance	3,51	86	3,391		487		7,464
Walk		-	-		130,991		130,991
Travel	3,19	97	-		3,752		6,949
Board of directors		-	1,799		-		1,799
Fees	7,70	56	1,661		10,295		19,722
Miscellaneous		-	1,145		895		2,040
Depreciation	7,0	74	2,107		3,413		12,594
Total other expenses	1,294,3	77	66,943		245,994	<u></u>	1,607,314
Total functional expenses	\$ 1,431,0	97 \$	139,482	\$	356,769		1,927,348

ANGELMAN SYNDROME FOUNDATION, INC. NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2017 AND 2016

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES:

Angelman Syndrome Foundation, Inc. (the Foundation) was incorporated as a not-for-profit organization in 1990, under the laws of the State of Florida. Its mission is to advance the awareness and treatment of Angelman Syndrome through education and information, research, advocacy, and support for individuals with Angelman Syndrome, their families, and other concerned parties.

The financial statements were available to be issued December 21, 2017, with subsequent events being evaluated through this date.

The following summarizes the significant accounting policies and practices reflected in the accompanying financial statements:

Basis of Presentation -

The Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets, as required by generally accepted accounting principles (GAAP).

Basis of Accounting -

The accounting records of the Foundation are maintained on the accrual basis which recognizes revenue as earned and expenses as they are incurred.

Cash and Cash Equivalents -

For purposes of the statement of cash flows, the Foundation considers all highly liquid instruments with an original maturity of three months or less to be cash equivalents.

Concentrations of Credit Risk -

Financial instruments which potentially subject the Foundation to concentrations of credit risk consist principally of cash. The Foundation places its cash and deposits with high credit quality financial institutions; however, deposits exceeded the federally insured limits at September 30, 2017.

During the years ended September 30, 2017 and 2016, the Foundation received approximately 53% and 66%, respectively, of its non-investment income from the annual fundraising walk held nationally to show the commitment to making a difference in the lives of Angelman Syndrome individuals and their families. This source of revenue is contingent upon the continued success of this event and may cause disruption in program activities if not conducted or successful.

Property and Equipment -

Property and equipment are stated at cost. It is the Foundation's policy to capitalize expenditures for items in excess of \$1,000. Lesser amounts are expensed. Depreciation is provided on the double declining balance method at rates designed to depreciate the costs of assets over estimated useful lives ranging from three to seven years.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES: (Continued)

Investments -

Investments are carried at fair value. Net realized and unrealized gains and losses are reflected in the statement of activities.

Support and Revenue -

The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. If a restriction is fulfilled in the same time period in which the contribution is received, the Foundation reports the support as unrestricted.

Grant Award Recognition -

As a function of fulfilling its mission, the Foundation awards research grants. These disbursements may be conditional upon certain requirements that are to be fulfilled after the year ended September 30, 2017. Given the Foundation believes the possibility that such requirements for the current year of the award will not be met is remote, it records the full dollar amount of the portion of the current year awards as expense in that year.

Functional Allocation of Expenses -

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

In-Kind Contributions -

In addition to receiving cash contributions, the Foundation receives in-kind contributions from various donors. It is the policy of the Foundation to record the estimated fair value of certain in-kind donations as an expense in its financial statements, and similarly increase donations by a like amount. For the years ended September 30, 2017 and 2016, the value of in-kind donations totaled \$164,941 and \$138,427, respectively. Of the in-kind donations, \$164,941 and \$138,427 are included in the direct benefit to participants in the special events of the Foundation in 2017 and 2016, respectively.

Donated Services -

Contributions of services are required to be recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. During the years ended September 30, 2017 and 2016, the Foundation received \$147,000 of donated services meeting these criteria. Of the donated services, \$26,034 and \$29,458 are special events net of related expense in 2017 and 2016, respectively. Throughout the year, a substantial number of volunteers donated their time toward the activities of the Foundation, the value of which was not required to be included in the financial statements.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES: (Continued)

Estimates -

The Foundation prepares its financial statements according to generally accepted accounting principles that require the use of estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications -

Certain reclassifications have been made to the prior year financial statements in order for them to be in conformity with the current year presentation.

(2) INCOME TAXES:

The Foundation has been determined by the Internal Revenue Service to be exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income tax has been established.

The Foundation files informational returns in the U.S. federal jurisdiction and various states. With few exceptions, the Foundation is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2013. The Foundation does not expect a material net change in unrecognized tax benefits in the next twelve months.

(3) INVESTMENTS:

The market value of investments for the years ended September 30 is as follows:

	2017	2016
Mutual funds	<u>\$ 724,569</u>	<u>\$ 681,557</u>
Investment return consists of the following:		
	2017	2016
Interest and dividends Net realized/unrealized gain (loss)	\$ 17,285 39,571	\$ 16,968 28,241
	<u>\$56,856</u>	<u>\$ 45,209</u>

(4) FAIR VALUE MEASUREMENTS:

The Accounting Standards Codification for Fair Value Measurements, established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1:

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2:

Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3:

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at September 30, 2017 and 2016.

<u>Mutual Funds</u>: Valued at the net asset value (NAV) of shares held by the Foundation at year end.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

(4) FAIR VALUE MEASUREMENTS: (Continued)

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value:

		Asset	s at	Fair Value a	s of S	September 30), 20	017
Description		Level 1		Level 2		Level 3		Total
Mutual funds:								
Bond funds	\$	383,980	\$	· –	\$	-	\$	383,980
International funds		126,366		-		-		126,366
Large cap blended funds		81,824		-		-		81,824
Large cap value funds		63,318		-		-		63,318
Real estate funds		24,381		-		-		24,381
Small cap blended funds		44,700				<u> </u>		44,700
Total investments	<u>\$</u>	724,569	<u>\$</u>	-	<u>\$</u>	<u> </u>	<u>\$</u>	724,569
		Asset	s at	Fair Value a	s of S	September 30), 2	016
Description		Level 1		Level 2		Level 3		Total
Mutual funds:								
Bond funds	\$	384,075	\$	-	\$	-	\$	384,075
International funds		107,715		-		-		107,715
Large cap blended funds		69,045		-				69,045
Large cap value funds		59,077		-				59,077
Real estate funds		24,322		-		-		24,322
Small cap blended funds		37,323				<u> </u>		37,323
Total investments	<u>\$</u>	681,557	<u>\$</u>		<u>\$</u>		<u>\$</u>	681,557

(5) UNRESTRICTED NET ASSETS:

Unrestricted net assets for the years ended September 30 consist of the following:

	2017		2016	
Board Designated - Operating and strategic reserves Clinics Research	\$	420,000	\$	420,000 49,000 850,000
Undesignated	1 	,047,655 72,413 ,120,068		1,319,000 73,158 1,392,158

(6) TEMPORARILY RESTRICTED NET ASSETS:

Temporarily restricted net assets for the years ended September 30 are available for the following purposes:

	2017			2016		
Conference and symposium scholarships	\$	-	\$	625		
Education		18,719		1 8, 719		
Communication		11,346		11,346		
Clinic grant		212,063		151,000		
	\$	<u>242,128</u>	<u>\$</u>	181,690		

(7) <u>EMPLOYEE BENEFIT PLAN</u>:

The Foundation has a 403(b) plan for all of its eligible employees that matches up to six percent of the participating employee's contribution. The Foundation contributed \$20,760 and \$6,088 for the years ended September 30, 2017 and 2016, respectively.

(8) LEASE COMMITMENTS:

The Foundation leases an operating facility under a non-cancellable operating lease arrangement that expires in October, 2020. The Foundation also leases office equipment on a quarter-to-quarter basis and a copier under a lease agreement that expires in February, 2018 with payments ranging from \$217 to \$297. Rental expense for the years ended September 30, 2017 and 2016 was \$21,826 and \$23,317, respectively.

Future minimum rental commitments as of September 30, 2017 for all noncancelable leases are as follows:

2018	\$ 21,527
2019	21,327
2020	21,967
2021	1,835

ANGELMAN SYNDROME FOUNDATION, INC. SCHEDULE OF EXPENDITURES BY PROGRAM SERVICES FOR THE YEAR ENDED SEPTEMBER 30, 2017

				Biennial	
	т 1			Conference	
	Family	- · ·	D	and	
	Support	Education	Research	Symposium	Total
Salaries and wages	\$ 67,945	\$-	\$ 18,523	\$ 50,308	\$ 136,776
Employee benefits and related taxes	9,651	-	3,801	7,496	20,948
Grants awarded and related expenses	-	-	970,639	-	970,639
AS clinics	230,000	-		-	230,000
Biennial conference and symposium	-	-	-	276,468	276,468
Professional fees	26,627	-	2,877	2,056	31,560
Donated professional services	48,588	-	15,118	33,216	96,922
Program expenses	28,424	-	36,483	-	64,907
Marketing and promotions	48,687	-	-	-	48,687
Website	6,399	-	2,563	243	9,205
Postage and printing	4,015	-	191	-	4,206
Supplies	1,226	-	236	168	1,630
Equipment rental	1,020	-	238	170	1,428
Rent and utilities	5,528	-	-	921	6,449
Telephone	2,821	-	657	466	3,944
Insurance	3,916	-	1,764	280	5,960
Travel	2,319	-	1,286	-	3,605
Fees	8,077	-	2,474	-	10,551
Depreciation	4,276		1,741	472	6,489
Total program expenses	\$ 499,519	<u> </u>	\$ 1,058,591	\$ 372,264	\$ 1,930,374

ANGELMAN SYNDROME FOUNDATION, INC. SCHEDULE OF EXPENDITURES BY PROGRAM SERVICES FOR THE YEAR ENDED SEPTEMBER 30, 2016

				Biennial Conference	
	Family			and	
	Support	Education	Research	Symposium	Total
Salaries and wages	\$ 79,800	\$-	\$ 15,096	\$ 25,710	\$ 120,606
Employee benefits and related taxes	8,898	-	3,667	3,549	16,114
Grants awarded and related expenses	-	-	906,918	-	906,918
AS clinics	50,048	-	-	-	50,048
Biennial conference and symposium	-	-	-	35,026	35,026
Professional fees	27,066	-	2,366	1,538	30,970
Donated professional services	66,441	-	10,061	15,359	91,861
Program expenses	56,920	3,485	9,761	-	70,166
Marketing and promotions	61,267	-	-	-	61,267
Website	8,036	-	2,391	59	10,486
Postage and printing	1,700	-	74	-	1,774
Supplies	1,874	-	311	222	2,407
Equipment rental	1,253	-	292	209	1,754
Rent and utilities	5,742	-	-	957	6,699
Telephone	2,413	-	563	402	3,378
Insurance	2,291	_	1,113	182	3,586
Travel	3,197	-	-	-	3,197
Fees	5,505	-	2,211	50	7,766
Depreciation	4,650		1,919	505	7,074
Total program expenses	\$ 387,101	\$ 3,485	\$ 956,743	\$ 83,768	\$ 1,431,097