ANGELMAN SYNDROME FOUNDATION, INC.

FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2019 AND 2018

TOGETHER WITH AUDITOR'S REPORT



#### Certified Public Accountants

4320 WINFIELD ROAD, SUITE 450 WARRENVILLE, IL 60555 630 665 4440

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Angelman Syndrome Foundation, Inc.

We have audited the accompanying financial statements of Angelman Syndrome Foundation, Inc. (the Foundation) (a non-profit organization) which comprise the statement of financial position as of September 30, 2019 and 2018, and the related statements of activities, cash flows and functional expenses for the years then ended and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



To the Board of Directors of Angelman Syndrome Foundation, Inc. Page two

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Angelman Syndrome Foundation, Inc. as of September 30, 2019, and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures by program services is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

**DUGAN & LOPATKA** 

+ Jopatka

Warrenville, Illinois February 3, 2020

# ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF FINANCIAL POSITION SEPTEMBER 30, 2019 AND 2018

| A S S E T S           CURRENT ASSETS:           Cash and cash equivalents         \$ 1,023,822         \$ 558,154           Investments         765,588         755,664           Prepaid expenses         40,173         45,850           Total current assets         1,829,583         1,359,668           PROPERTY AND EQUIPMENT, at cost:         21,689         21,689           Office furniture, fixtures, and equipment         234         234           Computer hardware         29,092         28,954           Software         33,316         33,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         11,242,731           Net property and equipment         11,428         12,774           OTHER ASSETS           Security deposit         1,539         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES           Accrued payroll expenses         34,492         26,288           Total liabilities         1,757,901         1   |                                   | 2019             | 2018             |
|---|-----------------------------------|------------------|------------------|
| Cash and cash equivalents Investments         \$ 1,023,822   558,154   755,664   755,684   755,664   755,684   755,664   765,588   755,664   765,588   755,664   765,588   755,664   765,588   755,664   765,588   765,684   765,588   765,684   765,588   765,684   765,588   765,684   765,588   765,684   765,688   765, | ASSETS                            |                  |                  |
| Investments         765,588         755,664           Prepaid expenses         40,173         45,850           Total current assets         1,829,583         1,359,668           PROPERTY AND EQUIPMENT, at cost:         21,689         21,689           Office furniture, fixtures, and equipment         234         234           Computer hardware         29,092         28,954           Software         53,316         53,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           CTHER ASSETS           Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES           Accounts payable         \$ 13,732         \$ 21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           Without donor restrictions         1,757,901         1,247,731           Without donor restricti   | CURRENT ASSETS:                   |                  |                  |
| Prepaid expenses         40,173         45,850           Total current assets         1,829,583         1,359,668           PROPERTY AND EQUIPMENT, at cost:         21,689         21,689           Office furniture, fixtures, and equipment         234         234           Display equipment         234         234           Computer hardware         29,092         28,954           Software         53,316         53,316           Website         24,000         24,003           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           CTHER ASSETS           Security deposit         1,539         1,539           Total assets         1,539         1,539           CURRENT LIABILITIES:           Accounts payable         \$13,732         \$21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           Without donor restrictions         1,757,901         1,247,731           With donor restrictions         <  | •                                 |                  |                  |
| Total current assets         1,829,583         1,359,668           PROPERTY AND EQUIPMENT, at cost:         21,689         21,689           Office furniture, fixtures, and equipment         21,689         234           Display equipment         234         234           Computer hardware         29,092         28,954           Software         53,316         53,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           OTHER ASSETS           Security deposit         1,539         1,539           Total assets         1,539         1,539           LIABILITIES AND NET ASSETS           CURRENT LIABILITIES:           Accounts payable         13,732         21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           Without donor restrictions         1,757,901         1,247,731           With donor restrictions <t< td=""><td></td><td>· ·</td><td>•</td></t<>  |                                   | · ·              | •                |
| PROPERTY AND EQUIPMENT, at cost:           Office furniture, fixtures, and equipment         21,689         21,689           Display equipment         234         234           Computer hardware         29,092         28,954           Software         53,316         53,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           OTHER ASSETS           Security deposit         1,539         1,539           Total assets         \$1,842,550         \$1,373,981           CURRENT LIABILITIES           Accounts payable         \$13,732         \$21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           Without donor restrictions         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,326,379  | Prepaid expenses                  | 40,173           | 45,850           |
| Office furniture, fixtures, and equipment         21,689         21,689           Display equipment         234         234           Computer hardware         29,092         28,954           Software         53,316         53,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           OTHER ASSETS           Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES:           Accounts payable         \$ 13,732         \$ 21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS:           Without donor restrictions         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,326,379  | Total current assets              | 1,829,583        | 1,359,668        |
| Office furniture, fixtures, and equipment         21,689         21,689           Display equipment         234         234           Computer hardware         29,092         28,954           Software         53,316         53,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           OTHER ASSETS           Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES:           Accounts payable         \$ 13,732         \$ 21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS:           Without donor restrictions         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,326,379  | PROPERTY AND EQUIPMENT, at cost:  |                  |                  |
| Display equipment         234         234           Computer hardware         29,092         28,954           Software         53,316         53,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           CTHER ASSETS           Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES:           Accounts payable         \$ 13,732         \$ 21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS:           Without donor restrictions         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,336,379  |                                   | 21,689           | 21,689           |
| Computer hardware         29,092         28,954           Software         53,316         53,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           OTHER ASSETS           Security deposit         1,539         1,539           Total assets         \$1,842,550         \$1,373,981           CURRENT LIABILITIES:           Accounts payable         \$13,732         \$21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS:         Without donor restrictions         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,326,379  |                                   | 234              | 234              |
| Software         53,316         53,316           Website         24,000         24,000           Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           CTHER ASSETS           Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES:           Accounts payable         \$ 13,732         \$ 21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS:         Without donor restrictions         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,326,379  | * * * *                           | 29,092           | 28,954           |
| Leasehold improvements         4,039         4,039           Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           OTHER ASSETS           Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES:           Accounts payable         \$ 13,732         \$ 21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS:         1,757,901         1,247,731           Without donor restrictions         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,326,379   | •                                 | 53,316           | 53,316           |
| Less - Accumulated depreciation         (120,942)         (119,458)           Net property and equipment         11,428         12,774           OTHER ASSETS Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES: Accounts payable Accrued payroll expenses         \$ 13,732         \$ 21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS: Without donor restrictions With donor restrictions Total net assets         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,326,379  | Website                           | 24,000           | 24,000           |
| Net property and equipment         11,428         12,774           OTHER ASSETS Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES: Accounts payable Accounts payable Accrued payroll expenses         \$ 13,732         \$ 21,314           Accrued payroll expenses         34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS: Without donor restrictions With donor restrictions Young the property and payroll assets         1,757,901         1,247,731           With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,326,379  | Leasehold improvements            | 4,039            | 4,039            |
| OTHER ASSETS Security deposit         1,539         1,539         1,539         1,539         1,539         1,539         1,373,981           CURRENT LIABILITIES:         CURRENT LIABILITIES:         Accounts payable         \$ 13,732         \$ 21,314         Accounts payable \$ 13,732         \$ 21,314         Accounts payable \$ 34,492         26,288           Total liabilities         48,224         47,602           COMMITMENTS           NET ASSETS:         Without donor restrictions         1,757,901         1,247,731         With donor restrictions         1,757,901         1,247,731         36,425         78,648           Total net assets         1,794,326         1,326,379   | Less - Accumulated depreciation   | (120,942)        | (119,458)        |
| Security deposit         1,539         1,539           Total assets         \$ 1,842,550         \$ 1,373,981           CURRENT LIABILITIES:  | Net property and equipment        | 11,428           | 12,774           |
| LIABILITIES AND NET ASSETS           CURRENT LIABILITIES:         \$ 13,732 \$ 21,314           Accounts payable         \$ 34,492 26,288           Total liabilities         48,224 47,602           COMMITMENTS         Second Seco  |                                   | 1,539_           | 1,539            |
| CURRENT LIABILITIES:       \$ 13,732       \$ 21,314         Accounts payable       \$ 34,492       26,288         Accrued payroll expenses       48,224       47,602         COMMITMENTS         NET ASSETS:       \$ 1,757,901       1,247,731         Without donor restrictions       36,425       78,648         Total net assets       1,794,326       1,326,379  | Total assets                      | \$ 1,842,550     | \$ 1,373,981     |
| Accounts payable       \$ 13,732       \$ 21,314         Accrued payroll expenses       34,492       26,288         Total liabilities       48,224       47,602         COMMITMENTS         NET ASSETS:       Vithout donor restrictions       1,757,901       1,247,731         With donor restrictions       36,425       78,648         Total net assets       1,794,326       1,326,379   | <u>LIABILITIES AND NET ASSETS</u> |                  |                  |
| Accounts payable       \$ 13,732       \$ 21,314         Accrued payroll expenses       34,492       26,288         Total liabilities       48,224       47,602         COMMITMENTS         NET ASSETS:       Vithout donor restrictions       1,757,901       1,247,731         With donor restrictions       36,425       78,648         Total net assets       1,794,326       1,326,379   |                                   |                  |                  |
| Accrued payroll expenses       34,492       26,288         Total liabilities       48,224       47,602         COMMITMENTS         NET ASSETS:       Vithout donor restrictions       1,757,901       1,247,731         With donor restrictions       36,425       78,648         Total net assets       1,794,326       1,326,379  |                                   | ው 12 <i>7</i> 22 | ው <u>21 21</u> 4 |
| Total liabilities       48,224       47,602         COMMITMENTS       NET ASSETS: Without donor restrictions With donor restrictions       1,757,901       1,247,731         With donor restrictions       36,425       78,648         Total net assets       1,794,326       1,326,379   | * *                               | •                | ,                |
| COMMITMENTS         NET ASSETS:         Without donor restrictions       1,757,901       1,247,731         With donor restrictions       36,425       78,648         Total net assets       1,794,326       1,326,379   | Accrued payron expenses           |                  | 20,288           |
| NET ASSETS:       1,757,901       1,247,731         With out donor restrictions       36,425       78,648         Total net assets       1,794,326       1,326,379  | Total liabilities                 | 48,224           | 47,602           |
| Without donor restrictions       1,757,901       1,247,731         With donor restrictions       36,425       78,648         Total net assets       1,794,326       1,326,379   | COMMITMENTS                       |                  |                  |
| With donor restrictions         36,425         78,648           Total net assets         1,794,326         1,326,379  | NET ASSETS:                       |                  |                  |
| Total net assets 1,794,326 1,326,379  | Without donor restrictions        | 1,757,901        | 1,247,731        |
|   | With donor restrictions           | 36,425           | 78,648           |
| Total liabilities and net assets \$ 1,842,550 \$ 1,373,981  | Total net assets                  | 1,794,326        | 1,326,379        |
|   | Total liabilities and net assets  | \$ 1,842,550     | \$ 1,373,981     |

The accompanying notes are an integral part of this statement.

## ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF ACTIVITIES FOR THE YEARS ENDED SEPTEMBER 30, 2019 AND 2018

|   |               | 2019                     |              | 2018          |                          |              |  |
|---|---------------|--------------------------|--------------|---------------|--------------------------|--------------|--|
|   | Without Donor | Without Donor With Donor |              | Without Donor | Without Donor With Donor |              |  |
|   | Restriction   | Restriction              | Total        | Restriction   | Restriction              | Total        |  |
| PUBLIC SUPPORT AND REVENUE:             |               |                          |              |               |                          |              |  |
| Contributions                           | \$ 1,054,029  | \$ 6,620                 | \$ 1,060,649 | \$ 674,098    | \$ 48,583                | \$ 722,681   |  |
| Donated professional services           | 73,500        | -                        | 73,500       | 147,000       | -                        | 147,000      |  |
| Biennial conference                     | 108,854       |                          | 108,854      | 23,969        | ~                        | 23,969       |  |
| Special events, net of related expenses | 1,005,519     | -                        | 1,005,519    | 1,174,675     | -                        | 1,174,675    |  |
| Net investment return                   | 13,549        | -                        | 13,549       | 27,066        | -                        | 27,066       |  |
| Other income                            | 5,072         | -                        | 5,072        | 5,252         | -                        | 5,252        |  |
| Repayment of grant funds                | 63,060        | -                        | 63,060       | -             | -                        | -            |  |
| Net assets released from restrictions - |               |                          |              |               |                          |              |  |
| satisfaction of program restrictions    | 48,843        | (48,843)                 |              | 212,063       | (212,063)                |              |  |
| Total public support and revenue        | 2,372,426     | (42,223)                 | 2,330,203    | 2,264,123     | (163,480)                | 2,100,643    |  |
| FUNCTIONAL EXPENSES:                    |               |                          |              |               |                          |              |  |
| Program services -                      |               |                          |              | •             |                          |              |  |
| Family Support                          | 427,988       | -                        | 427,988      | 569,131       | -                        | 569,131      |  |
| Education                               | -             | -                        | -            | 2,856         | -                        | 2,856        |  |
| Research                                | 553,300       | -                        | 553,300      | 927,528       | <u></u>                  | 927,528      |  |
| Biennial Conference and Symposium       | 278,870       | _                        | 278,870      | 86,006        |                          | 86,006       |  |
| Total program services                  | 1,260,158     | -                        | 1,260,158    | 1,585,521     | -                        | 1,585,521    |  |
| Management and general                  | 159,289       | -                        | 159,289      | 140,010       | -                        | 140,010      |  |
| Fundraising                             | 442,809       |                          | 442,809      | 410,929       |                          | 410,929      |  |
| Total functional expenses               | 1,862,256     |                          | 1,862,256    | 2,136,460     |                          | 2,136,460    |  |
| CHANGE IN NET ASSETS                    | 510,170       | (42,223)                 | 467,947      | 127,663       | (163,480)                | (35,817)     |  |
| NET ASSETS, Beginning of year           | 1,247,731     | 78,648                   | 1,326,379    | 1,120,068     | 242,128                  | 1,362,196    |  |
| NET ASSETS, End of year                 | \$ 1,757,901  | \$ 36,425                | \$ 1,794,326 | \$ 1,247,731  | \$ 78,648                | \$ 1,326,379 |  |

The accompanying notes are an integral part of this statement.

## ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2019 AND 2018

|   | 2019 |           |      | 2018     |
|---|------|-----------|------|----------|
| CASH FLOWS FROM OPERATING ACTIVITIES: Change in total net assets      | \$   | 467,947   | _\$_ | (35,817) |
| Adjustments to reconcile change in total net assets                   |      |           |      |          |
| to net cash provided by (used in) operating activities:  Depreciation |      | 6,988     |      | 7,837    |
| Net unrealized/realized investment (gain) loss                        |      | 5,743     |      | (14,010) |
| Change in assets and liabilities:                                     |      | 5,715     |      | (11,010) |
| (Increase) decrease in prepaid expenses                               |      | 5,677     |      | (30,555) |
| Increase (decrease) in accounts payable                               |      | (7,582)   |      | 3,334    |
| Increase (decrease) in accrued payroll expenses                       |      | 8,204     |      | (172)    |
| Net adjustments   |      | 19,030    |      | (33,566) |
| Net cash provided by (used in) operating activities                   |      | 486,977   |      | (69,383) |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                 |      |           |      |          |
| Purchases of investments  |      | (20,732)  |      | (45,102) |
| Proceeds from sale of investments                                     |      | 5,066     |      | 28,016   |
| Purchase of property and equipment                                    |      | (5,643)   |      | (2,736)  |
| Net cash (used in) investing activities                               |      | (21,309)  |      | (19,822) |
| NET CHANGE IN CASH AND CASH EQUIVALENTS                               |      | 465,668   |      | (89,205) |
| CASH AND CASH EQUIVALENTS, Beginning of year                          |      | 558,154   |      | 647,359  |
| CASH AND CASH EQUIVALENTS, End of year                                | \$   | 1,023,822 | _\$_ | 558,154  |

### ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2019

|   | Program         | nagement<br>and |           |           |                 |
|---|-----------------|-----------------|-----------|-----------|-----------------|
|   | <br>Services    | <br>General     | <u>Fu</u> | ndraising | <br>Total       |
| Salaries and related benefits:  |                 |                 |           |           |                 |
| Salaries and wages  | \$<br>122,446   | \$<br>79,987    | \$        | 118,598   | \$<br>321,031   |
| Employee benefits and related taxes   | <br>14,927      | <br>8,896       |           | 14,478    | <br>38,301      |
| Total salaries and related benefits   | <br>137,373     | <br>88,883      | -         | 133,076   | 359,332         |
| Other expenses:   |                 |                 |           |           |                 |
| Grants awarded and related expenses   | 484,955         | -               |           | ~         | 484,955         |
| AS clinics  | 140,301         | -               |           | _         | 140,301         |
| Biennial conference and symposium   | 223,471         | -               |           | -         | 223,471         |
| Professional fees   | 25,176          | 43,872          |           | 13,341    | 82,389          |
| Donated professional services   | 28,854          | -               |           | 40,800    | 69,654          |
| Program expenses  | 91,415          | -               |           | -         | 91,415          |
| Marketing and promotions  | 30,597          | 3,378           |           | 38,922    | 72,897          |
| Website   | 8,077           | 2,335           |           | 17,079    | 27,491          |
| Postage and printing  | 54,711          | 2,363           |           | 30,293    | 87,367          |
| Supplies  | 1,409           | 1,207           |           | 1,078     | 3,694           |
| Equipment rental  | 591             | 296             |           | 458       | 1,345           |
| Rent and utilities  | 7,613           | 4,786           |           | 9,354     | 21,753          |
| Telephone   | 2,953           | 1,477           |           | 2,282     | 6,712           |
| Insurance   | 2,996           | 4,216           |           | 885       | 8,097           |
| Walk  | _               | -               |           | 122,078   | 122,078         |
| Travel  | 7,170           | _               |           | 8,720     | 15,890          |
| Board of directors  | _               | 3,045           |           | -         | 3,045           |
| Fees  | 8,867           | 1,942           |           | 12,848    | 23,657          |
| Cost of direct benefits to donors   | -               | · -             |           | 60,212    | 60,212          |
| Miscellaneous   | -               | 218             |           | 9,507     | 9,725           |
| Depreciation  | <br>3,629       | <br>1,271       |           | 2,088     | <br>6,988       |
| Total other expenses  | <br>1,122,785   | <br>70,406      |           | 369,945   | <br>1,563,136   |
| Total functional expenses   | <br>1,260,158   | <br>159,289     |           | 503,021   | <br>1,922,468   |
| Less expenses inclujded with revenue on statement of activities               | <br>            | <br>            |           | (60,212)  | <br>(60,212)    |
| Total expenses included in the expense section of the statement of activities | \$<br>1,260,158 | \$<br>159,289   | \$        | 442,809   | \$<br>1,862,256 |

## ANGELMAN SYNDROME FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2018

|   |          | Program<br>Services |    | nagement<br>and<br>General | id |          |    | Total     |
|---|----------|---------------------|----|----------------------------|----|----------|----|-----------|
| Salaries and related benefits:  |          |                     |    |                            |    |          |    |           |
| Salaries and wages  | \$       | 116,747             | \$ | 62,955                     | \$ | 110,613  | \$ | 290,315   |
| Employee benefits and related taxes   |          | 17,622              |    | 9,313                      |    | 16,227   |    | 43,162    |
| Total salaries and related benefits   |          | 134,369             |    | 72,268                     |    | 126,840  |    | 333,477   |
| Other expenses:   |          |                     |    |                            |    |          |    |           |
| Grants awarded and related expenses   |          | 832,029             |    | -                          |    | -        |    | 832,029   |
| AS clinics  |          | 297,300             |    | _                          |    | -        |    | 297,300   |
| Biennial conference and symposium   |          | 52,394              |    | _                          |    | -        |    | 52,394    |
| Professional fees   |          | 26,800              |    | 38,286                     |    | 12,984   |    | 78,070    |
| Donated professional services   |          | 81,344              |    | 2,612                      |    | 23,460   |    | 107,416   |
| Program expenses  |          | 50,271              |    | -                          |    | -        |    | 50,271    |
| Marketing and promotions  |          | 58,410              |    | 2,612                      |    | 23,704   |    | 84,726    |
| Website   |          | 10,912              |    | 2,279                      |    | 14,469   |    | 27,660    |
| Postage and printing  |          | 3,237               |    | 1,883                      |    | 18,394   |    | 23,514    |
| Supplies  | •        | 1,306               |    | 1,331                      |    | 786      |    | 3,423     |
| Equipment rental  |          | 902                 |    | 458                        |    | 721      |    | 2,081     |
| Rent and utilities  |          | 7,252               |    | 4,559                      |    | 8,909    |    | 20,720    |
| Telephone   |          | 3,078               |    | 1,547                      |    | 2,405    |    | 7,030     |
| Insurance   |          | 3,952               |    | 4,694                      |    | 1,168    |    | 9,814     |
| Walk  |          | -                   |    | _                          |    | 152,827  |    | 152,827   |
| Travel  |          | 3,750               |    | _                          |    | 2,151    |    | 5,901     |
| Board of directors  |          | •                   |    | 4,961                      |    | -        |    | 4,961     |
| Fees  |          | 13,805              |    | 1,065                      |    | 10,619   |    | 25,489    |
| Cost of direct benefits to donors   |          | · <u>-</u>          |    | •                          |    | 91,279   |    | 91,279    |
| Miscellaneous   |          | -                   |    | 147                        |    | 9,373    |    | 9,520     |
| Depreciation  |          | 4,410               |    | . 1,308                    |    | 2,119    |    | 7,837     |
| Total other expenses  |          | 1,451,152           |    | 67,742                     |    | 375,368  |    | 1,894,262 |
| Total functional expenses   |          | 1,585,521           |    | 140,010                    |    | 502,208  |    | 2,227,739 |
| Less expenses included with revenue   |          |                     |    |                            |    | (01 270) |    | (01.270)  |
| on statement of activities  |          | -                   |    |                            |    | (91,279) |    | (91,279)  |
| Total expenses included in the expense section of the statement of activities | \$       | 1,585,521           | \$ | 140,010                    | \$ | 410,929  | \$ | 2,136,460 |
| cooling of the statement of activities  | <u>Ψ</u> | 1,505,521           | Ψ  | 1-10,010                   |    | 110,727  | Ψ  | 2,100,700 |

## ANGELMAN SYNDROME FOUNDATION, INC. NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2019 AND 2018

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES:

Angelman Syndrome Foundation, Inc. (the Foundation) was incorporated as a not-for-profit organization in 1990, under the laws of the State of Florida. Its mission is to advance the awareness and treatment of Angelman Syndrome through education and information, research, advocacy, and support for individuals with Angelman Syndrome, their families, and other concerned parties.

The financial statements were available to be issued February 3, 2020, with subsequent events being evaluated through this date.

The following summarizes the significant accounting policies and practices reflected in the accompanying financial statements:

#### Basis of Presentation -

Financial statement presentation follows the recommendations of the Accounting Standards Codification (ASC), *Financial Statements for Not-for-Profit Organizations*. Under the ASC, the Foundation is required to report information regarding two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Without donor restrictions - Net assets that are not subject to donor-imposed stipulations and may be expensed for any purpose in performing the primary objectives of the Foundation. These net assets may be used at the discretion of management and the board of directors.

With donor restrictions - Net assets subject to donor-imposed stipulations. Some donor restrictions are temporary in nature; those restrictions will be met either by actions of the Foundation and/or the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

#### Basis of Accounting -

The accounting records of the Foundation are maintained on the accrual basis which recognizes revenue as earned and expenses as they are incurred.

#### Cash and Cash Equivalents -

For purposes of the statement of cash flows, the Foundation considers all highly liquid instruments with an original maturity of three months or less to be cash equivalents.

#### Concentrations of Credit Risk -

Financial instruments which potentially subject the Foundation to concentrations of credit risk consist principally of cash. The Foundation places its cash and deposits with high credit quality financial institutions; however, deposits exceeded the federally insured limits at September 30, 2019 and 2018.

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES: (Continued)

#### Concentrations of Credit Risk - (Continued)

During the years ended September 30, 2019 and 2018, the Foundation received approximately 45% and 57%, respectively, of its non-investment income from the annual fundraising walk held nationally to show the commitment to making a difference in the lives of Angelman Syndrome individuals and their families. This source of revenue is contingent upon the continued success of this event and may cause disruption in program activities if not conducted or successful.

#### Property and Equipment -

Property and equipment are stated at cost. It is the Foundation's policy to capitalize expenditures for items in excess of \$1,000. Lesser amounts are expensed. Depreciation is provided on the double declining balance method at rates designed to depreciate the costs of assets over estimated useful lives ranging from three to seven years.

#### Investments -

Investments are carried at fair value. Net realized and unrealized gains and losses are reflected in the statement of activities.

#### Support and Revenue -

The Foundation reports gifts of cash and other assets as with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. If a restriction is fulfilled in the same time period in which the contribution is received, the Foundation reports the support as without donor restrictions.

#### Grant Award Recognition -

As a function of fulfilling its mission, the Foundation awards research grants that can be a one or two year grant. These disbursements may be conditional upon certain requirements that are to be fulfilled after the year ended September 30, 2019. Given the Foundation believes the possibility that such requirements for the first year of the award will not be met is remote, it records the full dollar amount of the portion of the first year awards as expense in that year. The second year of the award is conditional upon meeting condition set in the first year. These amounts are not expensed until the condition has been met.

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES: (Continued)

#### New Accounting Pronouncement -

During 2019, the Foundation adopted ASU 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities.* This update to ASU 958 addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Foundation had adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented.

#### Allocation of Expenses -

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and wages, professional fees, supplies and depreciation, which are allocated on the basis estimated of time and effort.

#### In-Kind Contributions -

In addition to receiving cash contributions, the Foundation receives in-kind contributions from various donors. It is the policy of the Foundation to record the estimated fair value of certain in-kind donations as an expense in its financial statements, and similarly increase donations by a like amount. For the years ended September 30, 2019 and 2018, the value of in-kind donations totaled \$268,979 and \$241,928, respectively. Of the in-kind donations, \$268,979 and \$241,928 are included in the direct benefit to participants in the special events of the Foundation in 2019 and 2018, respectively.

#### Donated Services -

Contributions of services are required to be recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. During the years ended September 30, 2019 and 2018, the Foundation received \$73,500 and \$147,000 of donated services meeting these criteria, respectively. Of the donated services, \$3,846 and \$39,584 are special events net of related expense in 2019 and 2018, respectively. Throughout the year, a substantial number of volunteers donated their time toward the activities of the Foundation, the value of which was not required to be included in the financial statements.

#### Estimates -

The Foundation prepares its financial statements according to generally accepted accounting principles that require the use of estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### (2) INCOME TAXES:

The Foundation has been determined by the Internal Revenue Service to be exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income tax has been established.

#### (3) INVESTMENTS:

The market value of investments for the years ended September 30 is as follows:

|  | <br>2019                            |           | 2018                        |
|--|-------------------------------------|-----------|-----------------------------|
| Mutual funds   | \$<br>765,588                       | <u>\$</u> | 755,664                     |
| Investment return consists of the following:                               | <br>2019                            | ···-      | 2018                        |
| Interest and dividends Net realized/unrealized gain (loss) Investment fees | \$<br>30,314<br>(5,743)<br>(11,022) | \$        | 19,750<br>14,010<br>(6,694) |
|  | \$<br>13,549                        | <u>\$</u> | 27,066                      |

#### (4) FAIR VALUE MEASUREMENTS:

The Accounting Standards Codification for Fair Value Measurements, established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

#### Level 1:

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

#### Level 2:

Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

#### (4) FAIR VALUE MEASUREMENTS: (Continued)

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

#### Level 3:

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodology used for assets measured at fair value. There have been no changes in the methodology used at September 30, 2019 and 2018.

<u>Mutual Funds</u>: Valued at the net asset value (NAV) of shares held by the Foundation at year end.

The preceding method described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation method is appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value:

|                         | Assets at Fair Value as of September 30, 2019 |         |           |              |           |          | 019       |         |
|-------------------------|---|---------|-----------|--------------|-----------|----------|-----------|---------|
| Description             |   | Level 1 |           | Level 2      | _         | Level 3  | _         | Total   |
| Mutual funds:           |   |         |           |              |           |          |           |         |
| Bond funds              | \$  | 420,280 | \$        | -            | \$        | -        | \$        | 420,280 |
| International funds     |   | 100,067 |           | _            |           | -        |           | 100,067 |
| Large cap blended funds |   | 112,385 |           | -            |           | -        |           | 112,385 |
| Large cap value funds   |   | 65,853  |           | -            |           | -        |           | 65,853  |
| Real estate funds       |   | 26,720  |           | _            |           | -        |           | 26,720  |
| Small cap blended funds |   | 40,283  |           |              | _         | _        | _         | 40,283  |
| Total investments       | \$  | 765,588 | <u>\$</u> | <del>-</del> | <u>\$</u> | <u> </u> | <u>\$</u> | 765,588 |

### (4) FAIR VALUE MEASUREMENTS: (Continued)

|                         | Assets at Fair Value as of September 30, 2018 |         |           |         |           |         |           | 018     |
|-------------------------|---|---------|-----------|---------|-----------|---------|-----------|---------|
| Description             |   | Level 1 |           | Level 2 | _         | Level 3 | _         | Total   |
| Mutual funds:           |   |         |           |         |           |         |           |         |
| Bond funds              | \$  | 405,774 | \$        | -       | \$        | -       | \$        | 405,774 |
| International funds     |   | 107,031 |           | _       |           | -       |           | 107,031 |
| Large cap blended funds |   | 96,429  |           | _       |           | _       |           | 96,429  |
| Large cap value funds   |   | 70,500  |           | -       |           | _       |           | 70,500  |
| Real estate funds       |   | 25,449  |           | -       |           | _       |           | 25,449  |
| Small cap blended funds |   | 50,481  | _         |         | _         |         | _         | 50,481  |
| Total investments       | \$  | 755,664 | <u>\$</u> |         | <u>\$</u> |         | <u>\$</u> | 755,664 |

### (5) NET ASSETS:

Net assets without donor restrictions for the years ended September 30, 2019 and 2018 consist of the following:

|  | 2019                                    | 2018                                 |
|--|---|--------------------------------------|
| Board Designated - Operating and strategic reserves Clinics Research | \$ 420,000<br>400,000<br><u>627,655</u> | \$ 420,000<br>-<br>627,655           |
| Undesignated   | 1,447,655<br>310,246<br>\$ 1,757,901    | 1,047,655<br>200,076<br>\$ 1,247,731 |

Net assets with donor restrictions for the years ended September 30 are available for the following purposes:

|                                       | <br>2019     | <br>2018     |
|---------------------------------------|--------------|--------------|
| Conference and symposium scholarships | \$<br>-      | \$<br>2,159  |
| Education                             | 18,459       | 18,719       |
| Communication                         | 11,346       | 11,346       |
| UNE Region                            | 6,620        | 31,424       |
| CCK Camp                              | <br>         | <br>15,000   |
|                                       | \$<br>36,425 | \$<br>78,648 |

#### (6) EMPLOYEE BENEFIT PLAN:

The Foundation has a 403(b) plan for all of its eligible employees that matches up to six percent of the participating employee's contribution. The Foundation contributed \$14,479 and \$16,120 for the years ended September 30, 2019 and 2018, respectively.

#### (7) LEASE COMMITMENTS:

The Foundation leases an operating facility under a non-cancellable operating lease arrangement that expires in October, 2020. The Foundation also leases office equipment on a quarter-to-quarter basis with a payment of \$297. Rental expense for the years ended September 30, 2019 and 2018 was \$23,098 and \$22,715, respectively.

Future minimum rental commitments as of September 30, 2019 for all noncancelable leases are as follows:

| 2020 | \$<br>21,967 |
|------|--------------|
| 2021 | 1,835        |

#### (8) LIQUIDITY AND AVAILABILITY:

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that long term grant commitments and obligations under endowments with donor restrictions and quasi-endowments that support mission fulfillment will continue to be met, ensuring the sustainability of the Foundation.

The Foundation's Grant Committee (the Committee) meets semi-annually to review and approve grant requests. Due to this timing, the Foundation strives to maintain financial assets available to meet general expenditures at a level that represents 100% of annual expenses for administrative, general, and fundraising expenses plus an amount that represents the expected payment for grant commitments approved by the Committee.

The table below presents financial assets available for general expenditures within one year at September 30, 2019:

|   | <br>2019                   | _  | 2018               |
|---|----------------------------|----|--------------------|
| Financial assets at year end: Cash and cash equivalents Investments | \$<br>1,023,822<br>765,588 | \$ | 558,154<br>755,664 |
| Total financial assets  | <br>1,789,410              |    | 1,313,818          |

### (8) LIQUIDITY AND AVAILABILITY: (Continued)

|  |      | 2019                               |           | 2018                               |
|--|------|------------------------------------|-----------|------------------------------------|
| Less amounts not available to be used within one year: Donor-imposed restrictions Board designated - Operating and strategic reserves Board designated - Research Grants | . \$ | (36,425)<br>(420,000)<br>(627,655) | \$        | (78,648)<br>(420,000)<br>(620,655) |
| Financial assets not available to be used within one year  |      | (1,084,080)                        | _         | (1,119,303)                        |
| Financial assets available to meet general Expenditures within one year  | \$   | 705,330                            | <u>\$</u> | <u> 194,515</u>                    |

# ANGELMAN SYNDROME FOUNDATION, INC. SCHEDULE OF EXPENDITURES BY PROGRAM SERVICES FOR THE YEAR ENDED SEPTEMBER 30, 2019

|                                     | Family<br>Support Education |          | Research   | Biennial<br>Conference<br>and<br>Symposium | Total        |  |
|-------------------------------------|-----------------------------|----------|------------|--|--------------|--|
|                                     |                             |          |            |  |              |  |
| Salaries and wages                  | \$ 69,756                   | - \$     | \$ 18,664  | \$ 34,026                                  | \$ 122,446   |  |
| Employee benefits and related taxes | 8,486                       | ·        | 2,416      | 4,025                                      | 14,927       |  |
| Grants awarded and related expenses |                             | • .      | 484,955    | -  | 484,955      |  |
| AS clinics                          | 140,301                     | -        | -          | •  | 140,301      |  |
| Biennial conference and symposium   | -                           | -        | -          | 223,471                                    | 223,471      |  |
| Professional fees                   | 19,570                      | -        | 2,968      | 2,638                                      | 25,176       |  |
| Donated professional services       | 9,921                       | •        | 7,772      | 11,161                                     | 28,854       |  |
| Program expenses                    | 65,014                      | _        | 26,401     | _  | 91,415       |  |
| Marketing and promotions            | 30,597                      | _        | -          | -  | 30,597       |  |
| Website                             | 4,841                       | -        | 3,167      | 69   | 8,077        |  |
| Postage and printing                | 54,531                      | _        | 180        | _  | 54,711       |  |
| Supplies                            | 875                         | _        | 294        | 240  | 1,409        |  |
| Equipment rental                    | 364                         | _        | 121        | 106  | 591          |  |
| Rent and utilities                  | 5,873                       | -        | -          | 1,740                                      | 7,613        |  |
| Telephone                           | 1,812                       | _        | 604        | 537  | 2,953        |  |
| Insurance                           | 1,838                       | -        | 613        | 545  | 2,996        |  |
| Travel                              | 5,128                       | -        | 2,042      | -  | 7,170        |  |
| Fees                                | 6,650                       | <u>.</u> | 2,215      | 2  | 8,867        |  |
| Depreciation                        | 2,431                       |          | 888        | 310  | 3,629        |  |
| Total program expenses              | \$ 427,988                  | \$       | \$ 553,300 | \$ 278,870                                 | \$ 1,260,158 |  |

# ANGELMAN SYNDROME FOUNDATION, INC. SCHEDULE OF EXPENDITURES BY PROGRAM SERVICES FOR THE YEAR ENDED SEPTEMBER 30, 2018

|                                     | Family<br>Support | E        | Education | Research   | Biennial<br>Conference<br>and<br>Symposium | Total        |
|-------------------------------------|-------------------|----------|-----------|------------|--|--------------|
|                                     |                   |          |           |            |  |              |
| Salaries and wages                  | \$ 80,93          | 7 \$     | -         | \$ 16,200  | \$ 19,610                                  | \$ 116,747   |
| Employee benefits and related taxes | 11,15             | 7 .      | -         | 3,465      | 3,000                                      | 17,622       |
| Grants awarded and related expenses |                   | -        | -         | 832,029    | -  | 832,029      |
| AS clinics                          | 297,30            | C        |           | -          | _  | 297,300      |
| Biennial conference and symposium   |                   | -        | -         | -          | 52,394                                     | 52,394       |
| Professional fees                   | 21,86             | 4        | -         | 2,648      | 2,288                                      | 26,800       |
| Donated professional services       | 58,41             | C        | -         | 17,770     | 5,164                                      | 81,344       |
| Program expenses                    | 2,06              | 4        | 2,856     | 45,351     | -  | 50,271       |
| Marketing and promotions            | 58,41             | )        | -         | -          | -  | 58,410       |
| Website                             | 7,43              | 2        | -         | 3,416      | 64   | 10,912       |
| Postage and printing                | 3,16              | 3        | -         | 74         | -  | 3,237        |
| Supplies                            | 97                | 1        | -         | 179        | 156  | 1,306        |
| Equipment rental                    | 58:               | 2        | -         | 174        | 146  | 902          |
| Rent and utilities                  | 5,64              | 5        | -         | -          | 1,607                                      | 7,252        |
| Telephone                           | 1,92              | )        | -         | 618        | 540  | 3,078        |
| Insurance                           | 2,42              | 5        | -         | 808        | 719  | 3,952        |
| Travel                              | 2,70              | )        | -         | 1,041      | -  | 3,750        |
| Fees                                | 11,24             | 5        | _         | 2,556      | 4  | 13,805       |
| Depreciation                        | 2,89              | <u> </u> |           | 1,199      | 314  | 4,410        |
| Total program expenses              | \$ 569,13         | <u> </u> | 2,856     | \$ 927,528 | \$ 86,006                                  | \$ 1,585,521 |